

सामंजस्य करार
करिअर कट्टा आणि महाविद्यालय
Add on Course

पार्टी नं. १ - करिअर कट्टा

पार्टी नं. २ - श्रीमती वत्सलाबाई नाईक महिला महाविद्यालय, पुसद

उद्देश

महाराष्ट्र राज्य उच्च व तंत्र शिक्षण विभाग व महाराष्ट्र माहिती तंत्रज्ञान सहाय्यता केंद्र यांच्या संयुक्त विद्यमाने "करिअर कट्टा" या उपक्रमांतर्गत विद्यार्थ्यांच्यामध्ये कौशल्य वृद्धीकरणाच्या दृष्टिकोनातून ऑनलाईन पद्धतीने तीस तास (दोन क्रेडिट) असे कोर्सेस तयार करण्यात आलेले आहेत. या कोर्सेसचा महाविद्यालयांमध्ये राबवण्यासाठीचा सामंजस्य करार करीत आहे.

करिअर कट्ट्याची जबाबदारी

१. सदर अभ्यासक्रम ठरवणे.

२. अभ्यासक्रमासाठी आवश्यक असणारे तज्ञ व्यक्तींचे मार्गदर्शन उपलब्ध करून देणे.

३. सदर अभ्यासक्रमांतर्गत प्रशिक्षणानंतर विद्यार्थ्यांच्या अंतर्गत मूल्यांकनासाठीच्या परीक्षांचे नियोजन करणे.

४. योग्य त्यावेळी विद्यार्थ्यांना आवश्यकतेप्रमाणे तांत्रिक बाबींची माहिती देण्याचे विशेष सेशन आयोजित करणे.

महाविद्यालयाची जबाबदारी

१. करिअर कट्टा अंतर्गत सुरू असणाऱ्या कौशल्य वृद्धीकरणाच्या दृष्टिकोनातून सुरू असणाऱ्या Add on Course ची माहिती विद्यार्थ्यांना देणे.

२. विद्यार्थ्यांची नोंदणी करून घेऊन या प्रक्रियेमध्ये समाविष्ट करून घेणे.

३. समाविष्ट विद्यार्थ्यांच्या नियमित उपस्थितीबाबत वारंवार अहवाल घेऊन उपस्थितीमध्ये सातत्या राहिल्यासाठी पयत्न करणे.

४. विद्यार्थ्यांना आवश्यक असणारे स्थानिक पातळीवरची साधनसामग्री उपलब्ध करून देणे.

नियम व अटी

१. सदर बाबींमध्ये विद्यार्थ्यांच्याकडून कोणत्याही शुल्क करिअर कट्टा कडून आकारले जाणार नाही.

२. महाविद्यालयाला अपेक्षित असल्यास विद्यार्थ्यांच्या अतिरिक्त सुविधेसाठी किफायतशीर दरामध्ये महाविद्यालय उपलब्ध करून देऊ शकते त्यासाठी आकारण्याचा आणि खर्च करण्याचा अधिकार महाविद्यालयाचा असेल.

३. सदर सामंजस्य कराराचा कालावधी तीन वर्षासाठी असेल.

४. सदर उपक्रमांमध्ये करिअर कट्ट्याच्या नोंदणी शुल्काव्यतिरिक्त कोणतेही शुल्क करिअर कट्ट्याच्या नावाने अतिरिक्त घेतल्यास ती संपूर्ण जबाबदारी महाविद्यालयाची असेल.

१. यशवंत शितोळे

अध्यक्ष महाराष्ट्र माहिती तंत्रज्ञान सहाय्यता केंद्र



Smt. Vatsalabai Naik

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Smt. Vatsalabai Naik Mahila
Mahavidyalaya, Pusad

Introduction of basic concepts of Accounting

3. inflow of equity
4. withdrawal of equity
5. net loss

Course Features

- Describe key accounting principal and concepts to apply them in business context
- Apply quantitative skills to help analyse and solve business problems and to take advantage of business opportunities.

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Smt. Vajravelu, Mania
Mahavijaya Prasad

Introduction of basic concepts of Accounting

Introduction of basic concepts of Accounting

Training Objective:

The course is intended for anyone who wants to understand basic accounting, anyone who wants to go into the accounting field or anyone who wants to start their own bookkeeping business.

Key Benefits:

- Understanding of Current Events
- More Meaningful Contributions at Work
- Improve Decision-Making Capabilities

Course Module :

- Principles of Accounting
 1. Revenue Recognition Principle
 2. Historical Cost Principle
 3. Matching Principle
 4. Full Disclosure Principle
 5. Objectivity Principle.
- Income Statement
 1. Revenues
 2. Expenses
 3. Profit
- Balance Sheet
 1. Classified Balance Sheet
 2. Common Size Balance Sheet
 3. Comparative Balance Sheet
 4. Vertical Balance Sheet
- Statement of Cash Flows
 1. Cash flow from operating activities
 2. Cash flow from investing activities
 3. Cash flow from investing activities
- Statement of changes in Equity
 1. earned profits
 2. dividends

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Communication Skill & Personality Development

- D. Don't Interrupt
- E. Give Person Your Full Concentration
- F. Ask Questions or Request Examples for Clarification

Module 11: Active Listening Skills

- A. Process of Active Listening Skills

Module 12: Communication Funnel

- A. Process of Communication Funnel
- B. Exercise

Module 13: Communication Situation

- A. Types of Communication Situations

Module 14: One Little Word

- A. Role of One Little Word in Communication
- B. How it Make all the Difference?

Module 15: Gestures

- A. Kinds of Gestures
- B. Exercise

Module 16: A Personal Action plan

- A. Define Personal Action Plan
- B. Exercise

Course Benefits and Features

Communication skill & personality development Certification is beneficial and enlightening as a professional Student. The Course are Designed in such manner, which would help you dive into the depth of every concept, thereby making concept crystal clear. These professional courses are an asset to kick-start your own Digital Marketing practice/service. These Course will assist you develop your skill set and take your expertise to a professional level. Affixing dual recognition certificate to your resume will amplify your command over the subject. Learn from experts and become professional within short span of time

Courses pre-requisite

1. A cell phone, tablet or computer with a webcam
2. A willingness to practice speaking and communicating on video

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Communication Skill & Personality Development

Module 2: What is a Skilled Communication?

- A. Skilled Communicator
- B. Things do by Communicator

Module 3: Individual Evaluation

- A. DISC Profile for Workplace Communication

Module 4: Communication Barriers

- A. Barriers to Communication
- B. Environmental Barriers
- C. Cultural Barriers
- D. Physiological Barriers
- E. Linguistic Barrier

Module 5: How to Improve Written Communication and Formulate Emails?

- A. Things to Improve Written Communication
- B. Written Communication Tips
- C. Writing Skills
- D. Writing Effective Emails

Module 6: Using Written Communication to Effectively and Concisely Pass on

- A. Technical Information
- B. Technical Writing Skills

Module 7: How to Effectively Pass on Negative Information through Writing?

- A. Pass on Negative Information Through Writing

Module 8: Probing and Communicating Effectively with Customers

- A. Probing
- B. Types of Probing
- C. Open Probing
- D. Closed Probing

Module 9: Listening Skills

- A. Define Listening Skills
- B. Types of Listening Skills

Module 10: How Do You Rate Your Listening Ability?

- A. How Do You Rate Your Listening Skills?
- B. Maintain Eye Contact
- C. Avoid Thinking About What You are Going to Say Next

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Communication Skill & Personality Development

Communication Skill & Personality Development

Description of course

Communication abilities are the main individual abilities you can at any point produce for your progress throughout everyday life. Life is a progression of correspondences. The individuals who foster solid relational abilities truly do well in school, secure positions, and advancements and frequently rise to the most significant levels of administration in partnerships, states, and metro life. Individuals who neglect to foster Communication abilities frequently have their professions deteriorate or level in the mid-range. Unfortunately, show abilities are either not instructed in essential or auxiliary training or are educated inadequately.

The Complete Communication Skills Masterclass for Life course is your method for getting Master's level schooling on the best way to convey actually.

This course is intended to be an all-inclusive resource for all your relational abilities preparing needs. This course covers a huge range of correspondence needs and situations, from how to impart during a prospective employee meeting, pitching financial backers, requesting a raise, talking one on one, or to enormous gatherings. Furthermore, it covers how to address enormous organizations when you dislike administration, in addition to public representing kids, how to convey a wedding discourse, and, surprisingly, a commendation. You will likewise turn into an expert of influence, self-assuredness, and all parts of business correspondence. Your authority capacities will extend emphatically as your interactive abilities develop to permit you to convey really in each circumstance.

Training objective

1. To develop communication skills as well as positive personality traits
2. To acquire a language suitable for technical communication
3. To inculcate the habit of regular reading and writing.

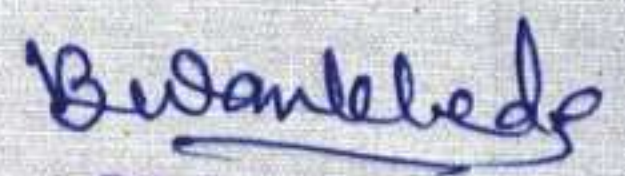
Key benefits course

1. Communicate Confidently in All Business and Personal Situations
2. Communicate in An Understandable Manner
3. Communicate in A Memorable Way
4. Communicate and Influence People
5. How to Master Every Communications Opportunity

Course module

Module 1: Communication

- A. Introduction to Communication
- B. Communications Process
- C. Importance of Communication
- D. Types of Communication
- E. Barriers to Communication


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Semiconductor Integrated Circuits Layout Design Act, 2000; The Protection of Plant Varieties and Farmers' Right Act, 2001; The Information Technology Act, 2000.

13. Module: Registration Procedures

13.1. Registration of trademark, Registration of patent, Registration of Copyright, Registration of industrial design, Registration of geographical indication.

14. Module: Legal Provision in regard to Data and Identity

14.1. Meaning of data, what is data theft, what are the legal Provisions for data theft, Meaning of Identity theft, what are the legal provisions for identity theft.

15. Module: Enforcement in Case of Infringement

15.1. Place of filing of infringement actions, Interim injunctions, Interim relief.

16. Module: Data Seizure & Hash Value

Course Benefits and features

Digital Task Force's Professional Certification is beneficial and enlightening as a professional student. The courses are designed in such a manner, which would help you dive into the depth of every concept, thereby making concepts crystal clear.

6 | Page

Cyber Laws

These professional courses are an asset to kick-start your own Forensic practice/service, Investigation, Audits and/or Consultancy. These courses will assist you develop your skill sets and take your expertise to a professional level. Affixing dual recognition certificate to your resume will amplify your command over the subject. Learn from experts and become a professional within short span of time.


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10. Module: Introduction to IPR

- 10.1. Meaning, Basic Concepts, Need of legal protection, Scope of IPR.

11. Module: Components of IPR

- 11.1. Copyright and Related Rights, Trademarks and services marks, Industrial Property, Patent, Geographical Indications, Plant Varieties, Industrial Designs, Layout designs of integrated circuits, Trade Secrets.

12. Module: Laws Related to IPR

- 12.1. Trade Marks Act, 1999; The Patents Act, 1970 (as amended in 2005); The Copyright Act, 1957; The Designs Act, 2000; The Geographical Indications of Goods (Registration and Protection) Act, 1999; The Semiconductor Integrated Circuits Layout Design Act, 2000; The Protection of Plant Varieties and Farmers' Right Act, 2001; The Information Technology Act, 2000.

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- 14.1. Meaning of data, what is data theft, what are the legal Provisions for data theft, Meaning of Identity theft, what are the legal provisions for identity theft.

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Course Benefits and features

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Cyber Laws

7.3. Cyber Appellate Tribunal

7.4. Consumer Protection in Cyber Space

7.4.1. Caveat Emptor: Consumers Beware!

7.4.1.1. Private Policy

7.4.1.2. Terms of Service

7.4.2. Legal Remedies

7.4.2.1. The Consumer Protection Act, 1986

7.4.2.2. The Specific Relief Act, 1963

7.4.2.3. The Sale of Goods Act, 1930

8. Module 8: Consequential Amendments in various conventional laws in India

8.1. Introduction

8.2. Consequential amendments in Indian Penal Code, 1860

8.3. Consequential amendments in Indian Evidence Act, 1872

8.4. Consequential amendments in the Banker's Book Evidence Act, 1891

8.5. Consequential amendments in the Reserve Bank of India Act, 1934

8.6. Amendments in Negotiable Instrument Act, 1882 by Negotiable Instrument (Amendment) Act, 2002

8.7. Right to Information Act, 2005

8.8. Conclusion

8.9. Information Technology Bill

9. Module: Different Conventions and Model for Cyber law

9.1. International perspective: -

9.1.1. EDI (Electronic Data Interchange)- Concept and legal Issues

9.1.2. UNCITRAL (United Nations Commission on International Trade Law)- Model Law

9.1.3. Electronic Signature laws of Major Countries

9.1.4. Cryptography Laws

9.1.5. European Union Convention on Cyber Crime

9.2. Cyber Laws of Major Countries

Cyber Laws

5.5. Adoption challenges

5.6. Data escrow

5.7. Criticism

5.8. Conclusion

6. Module 6: Online Reputation Management

6.1. What is ORM?

6.1.1. Need of ORM

6.1.2. Optimize website for important terms

6.2. Defensive Ranking

6.2.1. The Concept

6.2.2. Legal Actions

6.3. Person Monitoring

6.3.1. ORM model, Tips, Tricks

6.3.2. Guidelines

7. Module 7: Cyber law in India: An overview of Information Technology Act, 2000

7.1. Need for the enactment of the Information Technology Act, 2000

7.1.1. National and International reasons

7.1.2. Aims and objectives of the Information Technology Act, 2000

7.1.3. An overview of the Information Technology Act, 2000

7.1.4. Cryptography, Encryption technique & Algorithm and Digital & Electronic Signature

7.2. Authorities

7.2.1. International law related to information technology regulatory authorities

7.2.2. Indian law related to Information Technology Regulatory Authorities and their Working

7.2.3. Certifying Authorities

7.2.4. Electronic Signature Certificates

7.2.5. Subscriber

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Cyber Laws

- 3.5. Present Trends in E- Commerce
- 3.6. Taxation Difficulties in E- Commerce
- 3.7. Legal Aspects of E- Commerce
- 3.8. International law relating to E-commerce
- 3.9. Implementation of UNICITRAL Model Laws in India

4. Module 4: Technology Outsourcing

- 4.1. IT Outsourcing Governance
 - 4.1.1. Pros, cons and day-to-day management
 - 4.1.2. Strategic decision-making
 - 4.1.3. Service-level management, dashboards, measuring and assessing value
 - 4.1.4. Project priorities, resource allocation, security and termination
- 4.2. Legal issues in IT Outsourcing
 - 4.2.1. Contract negotiation, relationship management
 - 4.2.2. Regulation and offshore agreements and termination
- 4.3. Relationship Management in IT Outsourcing
 - 4.3.1. Relationship management in the 21st century corporation
- 4.4. Organization Change and Development
 - 4.4.1. Impact of outsourcing on organizations and policies and approaches to mitigate negative reactions

5. Module 5: Software as a Service and Licensing (SAAS)

- 5.1. Introduction
- 5.2. Software Licensing vs. Software as a Service and Licensing
- 5.3. Characteristics
 - 5.3.1. Configuration and customization
 - 5.3.2. Accelerated feature delivery
 - 5.3.3. Open integration protocols
 - 5.3.4. Collaborative functionality
 - 5.3.5. Open SaaS
- 5.4. Distribution and pricing

B. Sankar

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Cyber Laws

- Cyber Assistant

Course Modules

1. Module 1: Introduction to Cyber Law

- 1.1. Cyber law & Netizen
- 1.2. Computer networking, types of computer networks, protocols (TCP/IP)
- 1.3. Encryption techniques, types of encryption, digital certificates, RSA Algorithms,
- 1.4. Outline of legal and regulatory framework of telecommunication, Indian telegraph act, 1885, telecom regulatory authority of India Act, 1999 (TRAI), International agencies i.e., ITU, WTO.
- 1.5. Cyberspace Technology and Social Issues
- 1.6. Name- Calling in cyberspace—Domain names and the law
- 1.7. Cyber security for social networking sites
- 1.8. Cyber-crime (Against individuals, Against individual's property, against society at large) Cyber Crime, Privacy and Data Security
- 1.9. Cyber Crime: Its implications to Privacy
- 1.10. Scope of legislation for data security

2. Module 2: Regulation of Cyberspace

- 2.1. Need to regulate Cyberspace
- 2.2. Practical problems in extending the traditional laws to cyberspace
- 2.3. E- Governance
 - 2.3.1. E- Governance and law in India
 - 2.3.2. E- Governance Projects in India: An overview
 - 2.3.3. E- Contract
 - 2.3.4. E- Record

3. Module 3: E-Commerce

- 3.1. Introduction
- 3.2. Main Goals of E- Commerce
- 3.3. Main Reasons of the spread of E- Commerce
- 3.4. Advantages and Disadvantages of E- Commerce

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Cyber Laws

Cyber Laws

Description of Course

Never was so much achieved by mankind with so little effort. With the advent of Information and Communication Technology, e-commerce and e-Governance gained a major thrust. As more and more activities started happening in the virtual world, criminals also targeted and used their abilities to commit cybercrimes and thrive in cyber space.

Cyber law & IPR investigation course is designed to give you a multidimensional view of the trends in cyber world. The course gives an insight of the issues pertaining to intangible property and the investigation to be carried out which would accompany as an evidence

Training Objectives

- To have a panoramic view about the necessary and must have knowledge about the cyber world.
- To provide for an insight to Cyber Laws in India, an overview of Information Technology Act, 2000.
- To provide extensive knowledge of the consequential amendments in various conventional laws in India.
- To provide an overview of Information Technology Act, 2000, Digital and Electronic Signature, E-Governance, E- Record and E- Contract, Cyber Appellate Tribunal Cybercrimes and consequential amendments in various conventional laws.

Key Benefits

- Provision of professional trainings that involve real time and real-world challenges
- Increased probability of students getting placed in reputed organizations
- Hands on practice with 80% practical and 20% theory syllabus
- Deeper Understanding of the Cyber Laws
- Better career opportunities
- Legal Advisor

1 | Page

Cyber Laws

- Cyber Assistant

Course Modules

1. Module 1: Introduction to Cyber Law

- 1.1. Cyber law & Netizen
- 1.2. Computer networking, types of computer networks, protocols (TCP/IP)
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B. S. Jadhav

Off. Principal

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